

# Lian Hwa Foods, Corp. 2025 Investor Conference

2025.12.17

# **Disclaimer**

- The newsletter and the predictive information released today, including operating outlook, financial status, business forecasts, etc. All based on current situation expectations and forecasts of future events.
- The actual operating results, financial status, business prospects, and operating expansion of the company in the future may differ from the predictive information. Such predictive information is still subject to unknown risks, uncertainties, and other factors.
- The outlook for the future in this newsletter reflects the company's views on the future so far. For these views, if there are any changes or adjustments in the future, the company is not responsible for reminding or updating at any time.

# Agenda

Company Profile and Operation Results

2025 Financial Report

3. Q&A



## 1951

Lian-Hwa Trading Company was founded

## 1968

The company started transitioning from a trading company to an OEM food processor

## 1970

Lian-Hwa Trading Company became Lian-Hwa Foods Corporation

## 1971

Koloko Pea Crackers was introduced to the market

#### 1981

Motomotoyama, the first brand of flavored seaweed was introduced into the market

## 1985

A newly built processing plant in Taoyuan County was commissioned

#### 1995

Lian-Hwa Foods Corporation became a public traded company

## 1997

Processing plant in Pu-Zi City, Chia-Yi County was commissioned

## 2001/2002

Keelung and Changhwa County RTE Food processing plant was commissioned

#### 2010

Introduced Viva brand tree-nuts based instant hot beverage product line

## 2011

2014

Lianhwa Foods' safety record is now online.

A brand new RTE Food

Chongli City was

processing plant located at

commissioned.Introduced

Fried French Fries

Cadina 95 Degree Vacuum



#### 2020

Motomotovama seaweed obtained the carbon reduction label which was the 1st food factory in the listed food factory.

## 2021

Taoyuan snack food processing plant received Roundtable on Sustainable palm oil Certificate(RSPO). Taoyuan snack food processing plant received ISO 50001 Energy Management certificate.

## 2014

Taoyuan snack food processing plant received FSSC22000, ISO22000, and HACCP certification

#### 2017

Pu-Zi processing plant received ISO22000 and HACCP Certification FSSC22000 certification.

#### 2022

The investment of Guanyin factory was awarded the subsidies of the "staying in Taiwan" project by the Ministry of Economic Affairs.

#### 2023

Zhongli Plant obtained the

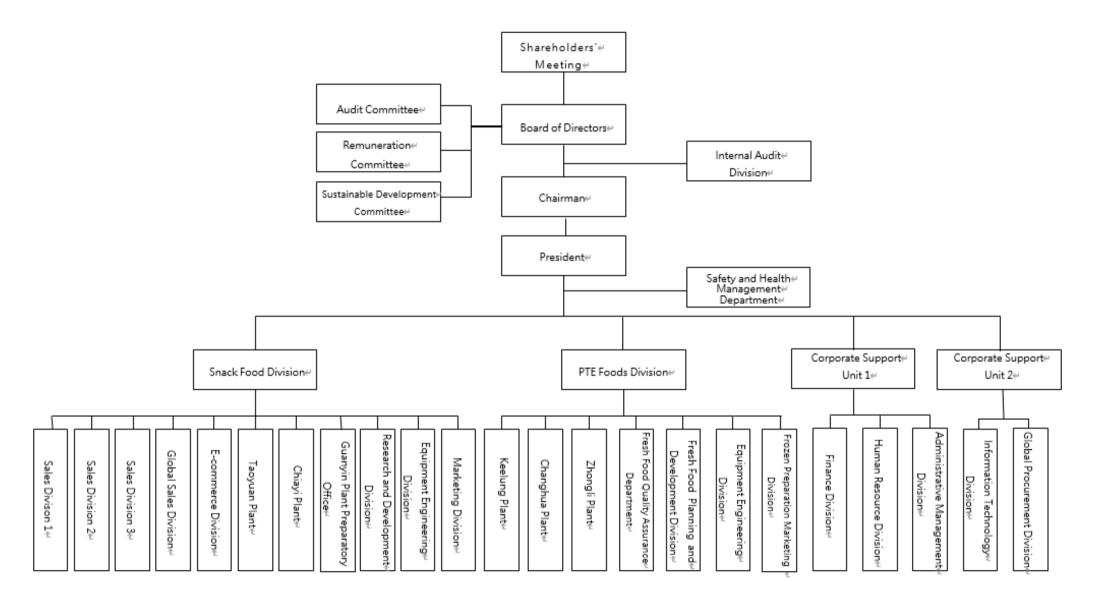
## 2019/2020

Plant expansion at Keelung and Guanyin to take deeply roots in Taiwan.

#### 2024

KOLOKO Original Flavor and Cadina 95°C Crispy Fries Salt Flavor passed the carbon labeling application

# **Organization Chart**



# **Our Core Values**

# **7 Core Values of Lian-Hwa Employees**

Lian-Hwa Employees shall possess the following seven characteristics to ensure corporate sustainability and social responsibility.



Integrity – Honesty and trustworthy is the main guiding principle



Customer Oriented – Go above and beyond customers' expectations



Proactive – Take the initiative in tasks and get them done responsibly



**Dedicated** – Committed to the tasks at hand and strive for perfection



Creative – Constantly think outside the box and try new things



Collaborative – Place team before self to achieve company goal



Lifelong Learning - Broaden one's horizon through pursuit of knowledge

# **Our Mission**

# "To provide customers the best quality products!"

We accomplish this by abiding to the following four commitments.



## **■ Natural**

Our first commitment is to use top quality, fresh natural ingredients. Fresh whole potatoes, non-GMO peas, nor seaweed shipped straight from the seaweed farm are only some of the fresh ingredients we use!



## **■** Safe

Our second commitment is to ensure customers only get clean and safe foods. Our production process is strictly monitored, and the pursuit of the best quality is our highest principle.



## **■** Delicious

Our third commitment is to constantly innovate to develop unique yet delicious new products that will go above and beyond customer's expectations.



# Toy in Every Bite!

Our biggest commitment to our customers is to bring joy to their lives. For many years, Lian Hwa Foods Corp. Has provided customers with many delicious and safe products; our goal is to provide our customers Joy in Every Bite!

# **Our Vision**







# To achieve Business Sustainable Development, to fulfill our Social Responsibility

We, Lian Hwa Foods Corp., is proud of having top team and enthusiastic customers, continuously provide products and services that exceed consumer's satisfaction. We also hope we could achieve business sustainable development and fulfill our social responsibility with all of our employees.

# To provide satisfied products and services to our customers

We, Lian Hwa Foods Corp., is fortunate to make connection with thousands of customers through our products. Under the principle of "Customer-Oriented" and determination of pursuing highest quality, we have been committed to developing better products and providing more considerate service experience to our customers.

# Having " new generations of Lian Hwa" who are proud of being part of the company

We, Lian Hwa Foods Corp, expect our employee support each others like siblings to enhance cohesion within Lian-Hwa in a form like family members and are proud of being part of company. Our employee are full of enthusiasm, be willing to taking responsibility and highly proactive. We create value, sharing interest and achieve the goal of win-win cooperation with our employee.

# **Our Brands**























# ∖履歷查詢 //

追溯與掌控產品 原物料資訊



# ▲安心食育/

極力研究與追求 自然食材的純粹美味



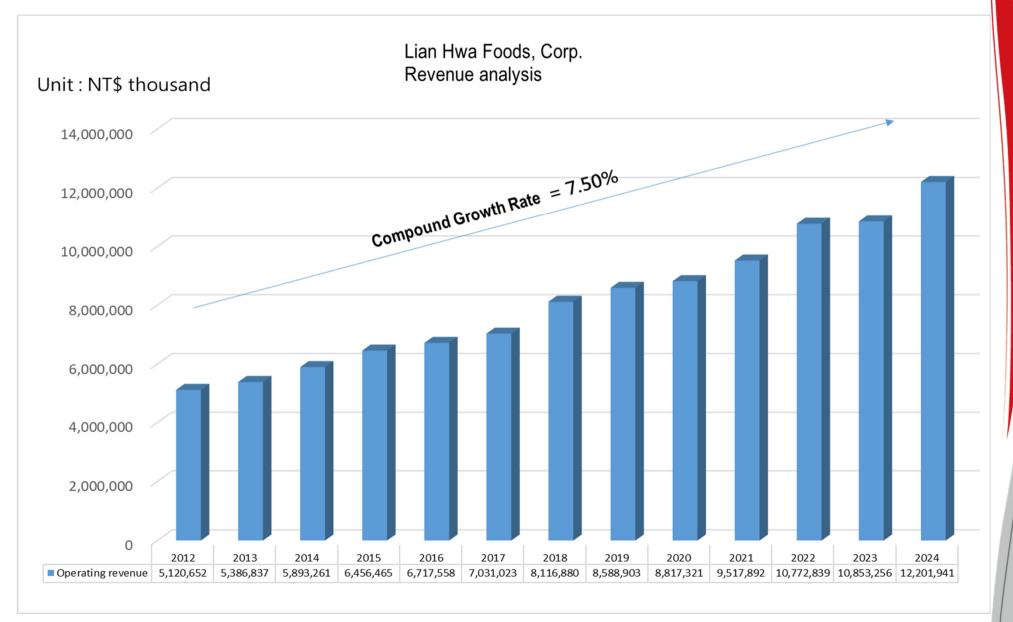
# √檢驗報告 /

秉持著嚴謹態度 管控全流程的品質

# **Future Outlook**

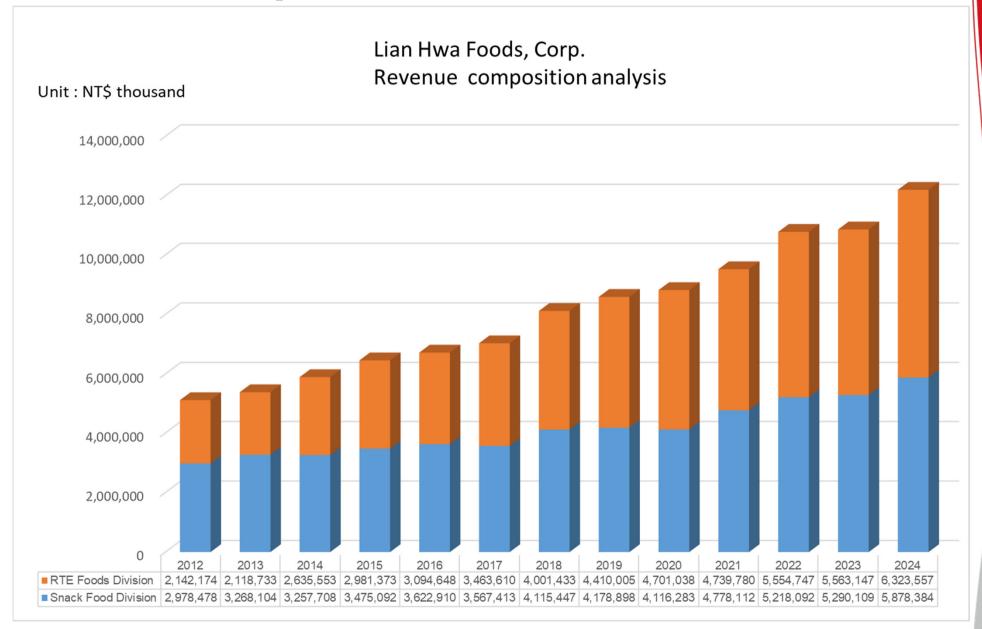


# **Financial Report**



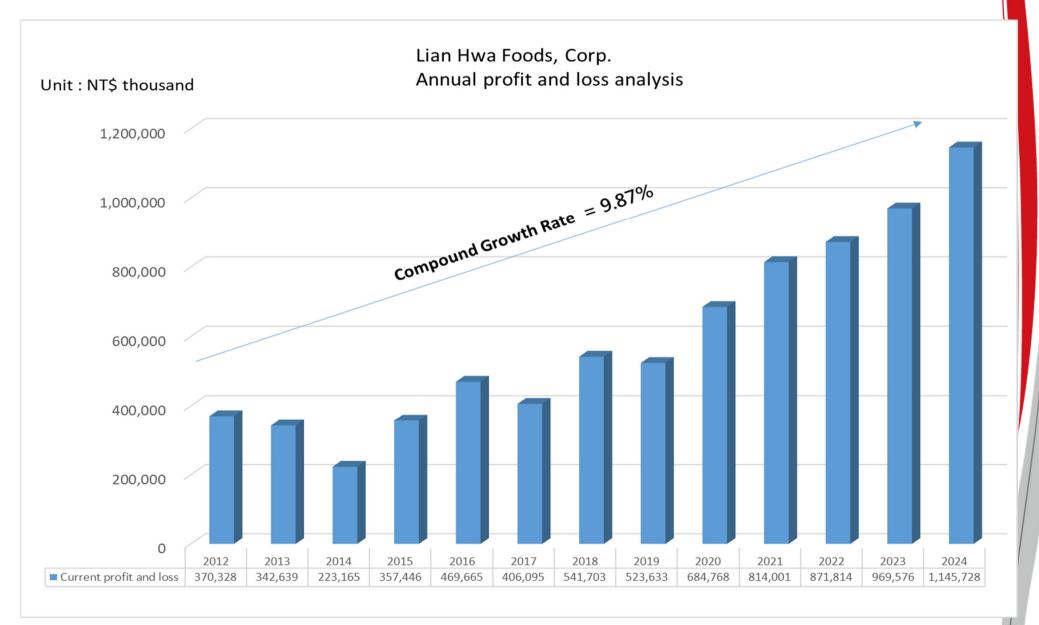
Up to Nov 30, 2025, our operation income reached 11.56 billion NTD, 6.9% ahead of 10.81 billion NTD compared with the same period of last year.

# **Financial Report**



➢ By the end of 2025/Q3, the revenue of the Snack Food division reached 4.44 billion NTD, an increase of 6.5% from 4.17 billion NTD in the same period last year. The revenue of the RTE Food division reached 5.04 billion NTD, an increase of 10.3% from 4.57 billion NTD in the same period last year.

# **Financial Report**



➤ Up to 2025/Q3, our accumulated net profit after tax was 668 million NTD, a decrease of 68 million NTD from 736 million NTD in the same period last year.

# Q&A

# Thank You

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